

Sales Executive

Wood Recruitment • All Perth WA



Not provided



Work type
Full time



Contract type
Not provided

Job details



Date posted
03 May 2022



Expired On
02 Jul 2022



Category
Sales



Occupation
New Business Development



Base pay
Not provided



Work type
Full time



Job mode
Permanent

Full job description

Our client is a well-established Audio-Visual Solutions company based in Balcatta. They have specialised in the design, installation and integration of multimedia solutions from the world's leading manufacturers for almost 30 years. They are now seeking a Sales Executive to join their team.

What you'll be doing:

This exciting and varied role will see you apply your sales and people skills to offer leading Audio Visual and Multimedia solutions to a range of clients. You will have the support of a highly talented technical team but you will need to be able to think on your feet and have a strong understanding of new and emerging technologies.

Duties include but are not limited to:

- Account managing of existing clients
- Prospecting for new clients
- Identifying and compiling quotes and tenders
- Product demonstrations
- Attending sales group meetings concerning sales targets or forecasts

What you'll need:

- Exposure to audio visual technologies is advantageous
- Well organised sales processes and cycles
- Well presented, effective communicator
- Good time management skills
- Proactive and shows initiative
- Passion for providing excellent customer service
- Drivers license and own vehicle

What's in it for you:

- Great salary package plus incentives
- Car allowance provided

- Good team structure and support

Here's how you apply:

If you are interested in applying for this position please click on the "APPLY" button below.